

Congress of the United States

Washington, DC 20515

October 14, 2022

Antoine Bernard de Saint-Affrique
Chief Executive Officer
Danone
17, Boulevard Haussmann
Paris 75009
France

Shane Grant
Chief Executive Officer
Danone North America
12002 Airport Way Broomfield, CO 80021
United States of America

Mr. Antoine Bernard de Saint-Affrique and Mr. Shane Grant:

We write regarding Danone and Horizon Organic's exit from the Northeast organic dairy market in August 2021 and your subsequent promise to explore co-investment opportunities in the region. After meeting with organic dairy stakeholders and hearing from members of the Northeast congressional delegation, your corporation laid out a plan to help the 89 farmers whose Horizon Organic contracts had been terminated. This plan included co-investing in Northeastern organic dairy infrastructure. However, to date, we have not seen any evidence of this co-investment.

In a letter (see enclosed) to the Northeast Dairy Producers Alliance, Chris Adamo, a vice president for government relations at Danone, said the corporation planned to engage with interested stakeholders to "address some of the systemic challenges related to Northeast organic dairy infrastructure." As a certified B Corp, Danone has a responsibility to uphold its promises to the community it left, and with a 2021 revenue of \$27 billion dollars, it has the resources to do so.

Keeping this commitment to assisting Northeast organic dairy farms is even more essential than it was a year ago. Since Horizon Organic and Danone decided to leave the Northeast, feed prices have risen drastically, and several counties are experiencing record drought conditions. These circumstances along with the hasty Horizon Organic exit have caused an emergency for organic dairy farmers.

Danone promised assistance to our region and the farmers they are leaving behind. As a B Corp, a corporation that is supposed to use "business as a force for good", Danone has a responsibility to make good on those promises. Therefore, we request Danone respond to our region's 89 organic dairy farms with clear and explicit steps for when and how its promised co-investment will be delivered. We look forward to your prompt reply.

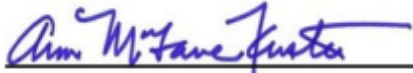
Sincerely,



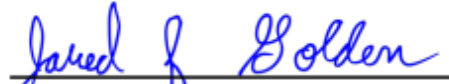
Peter Welch
Member of Congress



Chellie Pingree
Member of Congress



Ann McLane Kuster
Member of Congress



Jared Golden
Member of Congress